

**Supply Chain Management**  
Associate of Applied Science

**Marketing Major**  
Bachelor of Science

*Effective Date: June 1, 2020*

The purpose of this program to program transfer agreement is to provide a seamless transfer opportunity for learners at College of Lake County (CLC) who desire further education to enter the University of Wisconsin-Parkside. Through the collaborative efforts of faculty, student services, and administration, learners will encounter a clear path to reach their educational goals.

Learners who successfully complete the **Associate of Applied Science in Supply Chain Management** at College of Lake County and who meet the admission requirements of the University of Wisconsin-Parkside and other conditions specified in this agreement will be admitted to the **Marketing major** with up to 60 credits toward a **Bachelor of Science** degree.

#### **PROVISIONS OF THE AGREEMENT:**

1. **Admission and Eligibility.** It is the learner's responsibility to demonstrate fulfillment of the current admission requirements of UW-Parkside at the time of entry. The agreement is valid for students who started their program after the effective date and have successfully completed all A.A.S. degree requirements in **Supply Chain Management** at College of Lake County.
2. **Advising.** UW-Parkside and College of Lake County will provide academic advising to CLC learners inquiring about UW-Parkside programs. Learners will be connected with a UW-Parkside advisor prior to transfer. UW-Parkside and College of Lake County will share materials, catalogs, and other information to facilitate their understanding of requirements and programs. College of Lake County will assist the UW-Parkside Admission Office in arranging recruitment events on its campuses.
3. **Marketing.** Any marketing of this agreement will be subject to the prior approval of both parties and will adhere to each institution's standards for the use of its name and logo. Each institution will assume responsibility for appropriate marketing to reach its student population. Each institution may provide a link to this agreement and/or the other institution at its website, with notice to the other party.
4. **Accreditation.** Both parties agree that failure to maintain regional accreditation will be grounds for termination of the agreement. Failure to maintain accreditation required by the specific academic program(s) referenced in this agreement will be grounds for exclusion of that program from the agreement.
5. **Tracking of Use.** If possible, College of Lake County will provide UW-Parkside Admissions with the names of students planning to complete the articulation agreement with the intent to transfer to UW-Parkside. This will allow UW-Parkside to plan for the admission, advising and orientation of these transfer students. College of Lake County also desires to track the use of articulation agreements by students. If possible, UW-Parkside will provide on an annual basis information about who matriculated to UW-Parkside.
6. **Periodic Review.** College of Lake County and UW-Parkside will collaboratively review and approve articulation agreements on a three-year cycle, starting September 1, 2023 or earlier if there is substantial program change (e.g. 20 % change in program). Each institution agrees to notify the other of significant curricular or policy changes in a timely manner. Annually, programs will review agreement and notify the respective Provost office of minor program updates.

7. **Cancellation.** Both parties agree to provide at least one-hundred eighty (180) days' advance written notification of their intent to cancel this agreement. College of Lake County students who apply to UW-Parkside prior to the cancellation date will be permitted to transfer credits under the agreement terms.
8. **Conditions:** Conditions requested by the receiving institution are listed on the following pages. The University of Wisconsin-Parkside and College of Lake County have produced this guide as a tool for students. Every effort is made to maintain accurate information; however, this guide is subject to change. Students should contact the program or college advisor to stay informed of changes, as final responsibility for verifying information rests with the student.

## OFFICIAL CONTACT PERSONS:

### For College of Lake County

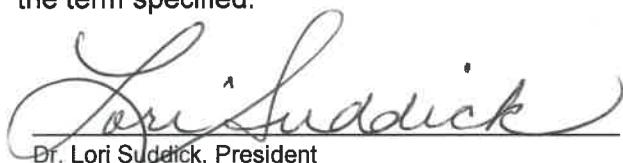
Dr. Liliana Ware  
 Academic Operations Manager  
 19351 West Washington Street  
 Grayslake, Illinois 60030-1198  
 847.543.2563  
[lware@clcollinois.edu](mailto:lware@clcollinois.edu)

### For University of Wisconsin – Parkside

DeAnn Possehl  
 Assistant Provost for Student Success  
 900 Wood Road, Box 2000  
 Kenosha, WI 53141-2000  
 262.595-2454  
[Possehl@uwp.edu](mailto:Possehl@uwp.edu)

## SIGNATURES

This agreement, signed and dated on March 1, 2020 has been reviewed and approved by both institutions for the term specified.



Dr. Lori Suddick, President  
 College of Lake County



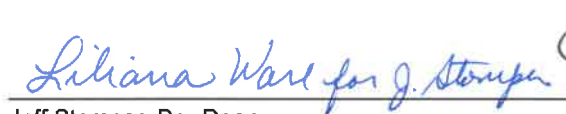
Deborah Ford, Ed.D., Chancellor  
 University of Wisconsin – Parkside



Pam Janson, Instructor  
 Supply Chain Management



Robert DuCoffe, Ph.D.  
 Vice Chancellor/Provost



Jeff Stomper, Dr., Dean  
 Business and Social Sciences Division



Dirk Baldwin, Dr., Dean  
 College of Business, Economics, and Computing

**Credit Transfer Pathway Academic Year 2020**  
**College of Lake County: Supply Chain Management A.A.S.**  
**University of Wisconsin-Parkside: Marketing B.S.**

College of Lake County			UW- Parkside			
Course #	Course Title	Credits	Course #	Course Title	Credits	Designation
BUS 221	Business Law 1	3	BUS 272	Legal Environment of Business	3	C
ACC 121	Financial Accounting	4	ACCT 201	Financial Accounting	4	C
ACC 122	Managerial Accounting	4	ACCT 202	Managerial Accounting	4	C
ENG 126	Advanced Comp	3	ENGL 201	Advanced Composition	3	C
ECO 221	Principles of Macroeconomics	3	ECON 121	Principles of Macroeconomics	3	C, GE:SB
ECO 222	Principles of Microeconomics	3	ECON 120	Principles of Microeconomics	3	C, GE:SB
CMM 121	Fundamentals of Speech	3	SPCH 105	Public Speaking	3	C, GE:HU
MTH 122	College Algebra	4	MATH 112	College Algebra II	4	C, SK
BUS 121	Intro to Business	3	BUS 100	Intro to Business	3	GE:SB
CIT 120	Introduction to Computers	3	CSCI 105	Intro to Computers	3	GE:NS
HUM 127 or PHI 125	Critical Thinking or Intro to Ethics	3	Gen HU PHIL 206	HU GenEd Cr elective or Intro to Ethics	3	GE:HU
BUS 115 or BUS 223	Elements of Supervision or Principles of Management	3	TRAN 1XX TRAN 2XX	General Elective	3	EL
ENG 121	English Composition I	3	ENGL 100	Fundamentals of English	3	C, SK
SCM 110	Intro to Supply Chain MGT	3	TRAN 2XX	General Elective	3	EL
SCM 115	Sourcing and Procurement	3	TRAN 2XX	General Elective	3	EL
SCM 120	Inventory MGT & Planning	3	TRAN 2XX	General Elective	3	EL
SCM 125	Warehousing & Distribution	3	TRAN 2XX	General Elective	3	EL
SCM 130	Logistics & Transportation	3	TRAN 2XX	General Elective	3	EL
SCM 150	SCM Internship	3		Does not transfer	0	DNT
SCM 215 or BUS 215	Operations Management	3	TRAN 2XX	General Elective	3	EL
<b>Total Program Credits</b>		<b>63</b>	<b>Total Credits Accepted:</b>		<b>60</b>	

**Designations**

**C** – Requires Grade of C to transfer as equivalency

**DNT:** Does Not Transfer

**GE** - General Education Course

**Designations:** **HU** – Humanities and the Arts, **/SB** – Social & Behavioral Sciences, **/NS** – Natural Sciences

**DV** – Meets Diversity Course Requirement

**EL**- General Elective

**FL**- Meets for Language Requirement

**MJ**- Major

**SK**–Meets Skill Requirement

**Credit Transfer Pathway Academic Year 2020**  
**College of Lake County: Supply Chain Management A.A.S.**  
**University of Wisconsin-Parkside: Marketing B.S.**

College of Lake County			UW- Parkside <i>Additional Courses required at UW-P</i>				
Course #	Course Title	Credits	Course #	Course Title	Credits	Designation	
				Foreign Language	0-8	FL	
			ENGL 101	Composition and Reading	3	SK	
				Diversity (may be covered by a Gen Ed course)	0-3	DV	
				Humanities and Arts	6	GE:HU	
				Social and Behavioral Sciences (non-Business/non-Economics)	3	GE:SB	
				Natural Sciences	9	GE:NS	
			QM 210	Business Statistics I	3	MJ	
			QM 310	Business Statistics II	3	MJ	
			FIN 310	Managerial Finance	3	MJ	
			MGT 349	Organizational Behavior	3	MJ	
			MKT 350	Marketing Principles	3	MJ	
			MIS 320	Management Information Systems	3	MJ	
			QM 319	Operations Management will be waived for students who complete the AAS in Supply Chain Management	0	MJ	
			BUS 495	Strategic Management	3	MJ	
			MKT 354	Marketing Research	3	MJ	
			MKT 355	Buyer Behavior	3	MJ	
			MKT 358	Promotions Management	3	MJ	
			MKT 455	Marketing Management	3	MJ	
			One from MKT 452 or MKT 458	Product Management Personal Selling	3	MJ	
			MKT Elective	Consult Catalog for list of course options	3	MJ	
					<b>Total Credits need to complete UWP degree</b>	<b>60</b>	

**Designations**

C – Requires Grade of C to transfer as equivalency

DNT: Does Not Transfer

GE - General Education Course

**Designations:** HU – Humanities and the Arts, /SB – Social & Behavioral Sciences, /NS – Natural Sciences

DV – Meets Diversity Course Requirement

EL- General Elective

FL- Meets for Language Requirement

MJ- Major

SK–Meets Skill Requirement